# What is Freight Forwarding?

- A service used by companies that deal in International Export / Import.
- Service aims to move products from origin to the destination in good condition and on time.

### What is a Freight Forwarder?

- An agent performing on behalf of Exporter / Importer the routine tasks such as loading / unloading of goods, storage of goods, arranging local transportation, facilitating international movement of goods etc.
- Also, helps customers to ship in accordance with the INCOTERMS.
- Provides services directly or through agents/sub-contractors.
- Often engages in Consolidation of cargo (LCL) shipments from individual shippers and moves them in FCL container.

# Range of services

- Ocean- LCL & FCL.
- Air shipments.
- Cross Country Shipments.
- Drayage services.

#### How we work?

- Sales team sends the rate requests to Abhishek/Team6 who then gives the quote to them to pass it on to the prospective customers.
- Upon approval of rate from the customers, Abhishek secures the space with carriers / agents and tries his best to release the space on time.
- Implementation of the new account and designating the ISR to the customer.
- ISR then takes over the operations of the shipment and keeps the customer updated.
- Customer is also advised about the ISR.

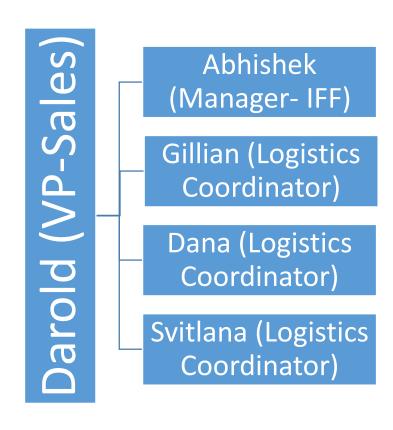
### Procedure for Export Shipments

- Quote customers for Ocean/Air shipments for Door to Door / Door to Port / Port to Port movements across the globe.
- Receive approval for quote(s) and book the space.
- Coordinate with shipper(s) for meeting the CY & SI cut-off. Perform Door pickup if needed.
- Send the Draft B/L for approval to the Shippers.
- Send updates to the Shippers for S.O.B confirmation along with the invoice(s) for our services.
- Monitor the shipments and provide updates to the customers.

# Procedure for Import Shipments

- Quote customers for Ocean/Air shipments for Door to Door / Door to Port / Port to Port movements across the globe.
- Receive approval for quote(s) and book the space.
- Coordinate with shippers through overseas agents for meeting the CY & SI cut-off. Perform Door pick up if needed.
- Send the Draft B/L for approval to the Importers.
- Send updates to the customers for S.O.B confirmation.
- Monitor the shipments and provide updates to the customers.
- Send Arrival Notices to the Customs Brokers of Importers.
- Perform the door delivery if needed.
- Invoice the customers for our services.

# IFF TEAM



- Abhishek Varma- has 15 years of experience in IFF and heads the IFF department. The
  responsibilities include overseeing day to day operations, managing and appointing new
  partners/carriers across the globe, providing competitive pricing to clients, securing
  space for the customers, managing the Profitability of IFF department.
- Svitlana (Logistics Coordinator)- has more than 20 years of experience in International Freight forwarding. She handles the Import/Export shipments of our customers-Weber, Newell, NGD Kids, Quality Classrooms, Ram Industries etc. Responsible for generating reports, creating files in CargoWise, billing the shipments on time etc. for her clients.
- Dana (Logistics Coordinator)-has more than 22 years of experience in International Freight forwarding. She handles the Import/Export shipments of our customers- Weber Canada, Henry Company, Mountain Sports Distribution, Royal Brush, XPT Grains etc. Responsible for generating reports, creating files in CargoWise, billing the shipments on time etc. for her clients.
- Gillian (Logistics Coordinator)-has more than 28 years of experience in International Freight forwarding. She handles the Import/Export shipments of our customers-Dominion Color, Diageo, H2 Brands, Stonehenge Global Seeds, Kwality Imports, Genuine Comfort etc. Responsible for generating reports, creating files in CargoWise, billing the shipments on time etc. for her clients

#### Value added services

- Advice on optimizing transport costs: freight charges, special documentation costs, customs clearance expenses, customs duty
- Cargo insurance: advantageous conditions at competitive premiums
- Advice for proper packaging, labeling, loading and stowage of merchandise
- Tracking reports.
- Tailored solutions for each project.
- Supply chain optimization advice on the best means of transport and the best route for a shipment according to origin, nature of the merchandise, destination, seasonality, danger and urgency of the merchandise (air, sea, rail or road)
- Customs advice, from the appropriate tariff item for your merchandise to the necessary documents for customs clearance, dedicated storage and logistics services.