



Frontier Supply Chain Solutions Inc.
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Private and confidential

Saskatchewan Government Insurance
11th Floor, 2260 – 11th Ave
Regina, SK
S4P 0J9

Subject: RFQ 19-21

Frontier Supply Chain Solutions Inc. (Frontier) is a Canadian based courier company. With our Saskatchewan operations headquartered in Regina, we are able to create solutions and introduce programs that benefit our client's needs because we take the time to understand their business. Our priority is to:

- Provide Regina messenger service to SGI with identifiable and bonded company drivers
- Issue monthly, summary invoices reducing accounts payable activity
- Be available to answer questions, listen to concerns, and adjust to your needs
- Accommodate both regular and rush orders

As an established local transportation company, Frontier offers the perfect balance of support, professionalism, and service. Choosing the right delivery service provider is an important decision; we believe we are that provider.

Please do not hesitate to contact me at (306) 500-0762 Ext. 1 if you have any questions. On behalf of Frontier, we look forward to working with you.

Sincerely,

John Trumpy
Business Development Manager
Frontier Supply Chain Solutions Inc.

Additional Information

Regina Courier

Frontier Supply Chain Solutions Inc (Frontier) purchased shares of Coutts Courier on January 1st 2019. With branches in Regina and Saskatoon, Frontier has been providing courier services in Saskatchewan for over thirty years. Our client base includes industries such as accounting, law, healthcare and manufacturing. Currently, Frontier provides rural delivery service to SGI corporate warehouse and SGI Salvage locations. SGI has been a partner with us for a number of years, and we look forward to building on this relationship. Our main focus is, and always has been to direct our initiatives to cater our clients needs. At all times we will conduct ourselves in the outmost professional, reliable, and safe mannerisms as to uphold good faith with all parties involved.

Your Team

Regina Operations: Petra Coutts (20 years experience) – pcoutts@frontierscs.com 306 569 9300

Regina Customer Service: Fritzie Cocon (10 years experience) – rcocon@frontierscs.com 306 569 9300

Account Manager: John Trumpy (7 years experience) – jtrumpy@frontierscs.com 306 500 0762 x 1

Service Qualifications

All of the drivers at Frontier are bonded and required to wear proper identification each day. As the primary Regina courier provider for organizations such as SaskTel, Saskatchewan Justice, and SaskPower, we understand the importance of professionalism and consistency. We employ over twenty-five drivers in the City of Regina that are accessible at all times throughout the day and provide standard courier service, as well as rush deliveries as required. As the largest local courier company, not only can Frontier provide competitive pricing, but the service to back it up as well. At Frontier our staff are trained, our managers experienced, and our service unparalleled.

Invoicing/Waybills

The transportation management software deployed by Frontier is called Courier Complete. This system provides many benefits to SGI, including:

1. Online Orders – once an order is placed online, a driver is immediately dispatched and no need to call dispatch
2. Printed Waybills – the shipper can print a waybill after placing an order, or fill out a paper waybill supplied by Frontier
3. Tracking and Proof of Delivery – SGI employee's are able to check status updates and view POD's online
4. Invoicing – all orders within a month are consolidated and sent as one single invoice. To review individual orders, SGI can view each transaction by order number

The benefits of working with Frontier are:

- ✓ Frontier has vast experience working with SGI
- ✓ A Saskatchewan based sales representative to service your account who is accessible at all times
- ✓ Flexible operational capacities to meet your needs
- ✓ A proven track record of safety and compliance